DELTAVILLE YACHTING CENTER

WE'RE ON facebook

FALL 2016/WINTER 2017

CHESAPEAKE YACHT SALES

ANCHOR LINE

Deltaville Yachting Center & Chesapeake Yacht Sales P.O. Box 388 Deltaville, VA 23043 Phone (804) 776-9898 Fax (804) 776-6998 WWW.DYCBOAT.COM

> Marina Contacts info@dycboat.com

Owners & Operators Lew & Onna Grimm lew@dycboat.com onna@dycboat.com

Marina Administrator Laura Powell laura@dycboat.com

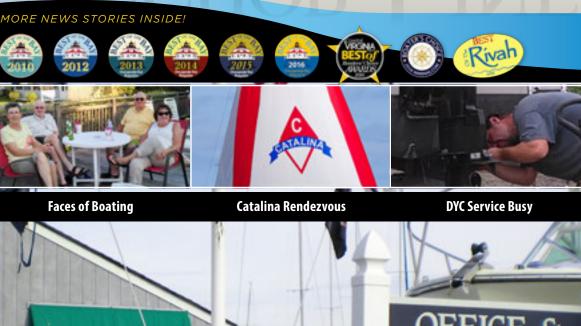
<u>Service Department</u> Lew Grimm *lew@dycboat.com*

Laura Powell laura@dycboat.com

Chesapeake Yacht Sales Yacht Broker, Cori Williams cwilliams@dycboat.com

Administration, Holly Oliver holly@dycboat.com

> Hi-Dri Boatel Ricky Williams (804) 776-9898





We Hope Your Visit Will Be Relaxing!

♦ EPHESIANS 6:9



Relaxing **Boaters**' Party



Faces of Boating Scott and Anne Marie 2017 Catalina Capri 22

(raig & Donna L. with "captain", aboard "Mighty Fine"

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DYC Loves Boaters

Evening Gathering of Cruisers

Dates to Remember

October 13-16 Hampton Snowbird Rendezvous, w/speaker Lew Grimm 'To Dock or Not to Dock' www.hamptonrendezvous.com

October 22 Chesapeake Yacht Sales & DYC Fall Open House & Boat Show 9am - 4:30 pm

November 7 Winterize Clubhouse & Docks

Nov. 24 CYS/DYC & Boatel Closed- HAPPY THANKSGIVING!

Nov. 26 (Sat.) CYS/DYC Offices & Store Closed; Boatel Open; Brokers Show Boats by Appointment

Dec. 3 SILLY SANTA SALE at Boaters' Boutique and other Deltaville shops

Dec. 10 Deltaville Christmas Creek Cruise www.deltavilleva.com

Dec. 17-25 DYC/CYS Closed MERRY CHRISTMAS

Dec. 17-18 Boatel Open

Dec. 24-25 Boatel Closed MERRY CHRISTMAS

Dec. 26-31 DYC/CYS and Boatel Open

Jan. 1, 2017 DYC/CYS /Boatel Closed- NEW YEAR'S DAY

Jan. 1-Mar. 31 Boatel Closed

Feb. 25 Virginia Safe Boating Class at DYC. Register onna@dycboat.com 804-776-9898

March 25 Boaters' Bonanza at DYC: Sailing, Service & Fishing Seminars! 9am - 4pm Register onna@dycboat.com 804-776-9898

April 1 Boatel Opens!

April 2017 Catalina Yachts Month At Chesapeake Yacht Sales! Free gifts & doorprizes! **April 15** Romp at Rivah Boutique Sale at DYC

May –Sept. Deltaville Shuttle Bus 'Osprey' Weekend bus service w/ 1 hour route

May 6-7 Deltaville Dealer Days Boat Show

May 10-13 America Great Loop Assoc. Spring Rendezvous, Norfolk, Va.

May 20 & 21 Boaters' Boot Camp @ DYC 9 am - 5 pm Register/info: richmondboatclub@yahoo.com

June 17 FREE Vessel Safety Inspections @ DYC , US Coast Guard Aux. Flotilla 62

June 17 & 18 Boaters' Boot Camp @ DYC 9 am - 5 pm Register/info: richmondboatclub@yahoo.com

Follow us on Social Media and Get News Updates!







Schedule Boatyard Storage & Winter Service Work Now

Pay No Boat Tax For Temporary Boat Needs

Come to DYC for specific service needs or to list your boat for sale with Chesapeake Yacht Sales brokerage, with your boat in Middlesex County temporarily & specifically for these purposes, and your boat is not considered permanently kept here. You will not be expected to pay Middlesex personal property tax on a vessel not permanently kept in the county.

Deltaville Yachting Center's personalized service approach meets the needs of boaters from many places. Our ABYC and factory trained marine technicians enjoy caring for your vessels. Laura Powell and Clint Almarode work closely with boat owners in scheduling and creating a plan for winter service needs. Call 804-776-9898 or email Laura today to get on the 2017 Winter Service or Boatyard Storage Schedule laura@dycboat.com . J

We Know You Are Interested in Seeing Service Projects ... So Here Are a Few!



Chesapeake Yacht Sales – Your Hard Working Personal Brokerage

Named '2016 Best Place to Buy A New Boat'

Boat Sales are UP!

CYS Yacht Broker, Cori Williams, continues to list and sell boats every week! Chesapeake Yacht Sales is the Catalina dealer for Virginia and enjoys selling new Catalina sailboats of all sizes. In addition, used boat sales, both sail and power have increased for CYS, as people move up into larger boats and young families jump into the boating tradition.

CYS sponsors and attends many boating events. CYS yacht broker, Cori Williams, will be speaking at both the Bay Bridge Trawler Fest & the Hampton Snowbird Rendezvous – sharing brokerage insight with boaters who are interested in buying boats.

Cori totally enjoyed the 2016 Catalina East Coast Rendezvous with over 100 Catalina owners in July and 80 participants enjoying the 8th Annual Sunfish Challenge & Long Distance Dinghy Race in September. Boaters of all ages love to share experiences being on the water! \downarrow



SUNFISH CHALLENGE THANKS CHESAPEAKE YACHT SALES







FIRST SAIL ON 2017 CATALINA CAPRI 22

LET CHESAPEAKE YACHT SALES GET YOU INTO YOUR FUTURE BOAT

YACHT SALES DATES YOU Should not forget-

OCT. 22: FALL OPEN HOUSE/BOAT SHOW WITH HOMEMADE PIE, USED POWER & SAIL BOATS ON DISPLAY & AMAZING NEW CATALINA 315 (on Display) Order any Size/Model 2017 Catalina and GET FANTASTIC ANNAPOLIS BOAT SHOW BUCKS DISCOUNT! Order Now for Spring Delivery! SAIL AWAY DEAL PRICED AT \$22,000 BELOW REPLACEMENT!

APRIL 2017: VISIT CYS DURING APRIL 2016- CATALINA YACHTS MONTH-GET ONBOARD USED AND NEW CATALINA SAIL BOATS & TAKE HOME PRIZES & GIFTS!

MAY 6 & 7: DELTAVILLE DEALER DAYS BOAT SHOW WITH NEW & USED, POWER & SAIL BOATS IN A FAMILY FRIENDLY ATMOSPHERE!



ALL GENERATIONS LOVE BOATS



Questions about Navigation?

Go to www.dycboat.com "LINKS" and Choose -Navigation Center of Excellence www.navcen.uscg.gov

CLICK HERE



Boaters' Boutique @ DYC Has Banner Year

Shop Year Round- WE SHIP ANYWHERE – GIFT CERTIFICATES, TOO!

What started as just fun for Onna Grimm has grown intomore fun! The Boaters' Boutique at DYC has become a great place to shop for 'boater casual' (and slightly dressed up), clothing with a relaxed, boating attitude. You have made 2016 a fantastic year for our little boutique of apparel, gifts and boat/home décor! Thanks to boaters and local shoppers support, we continue to add fresh new items each week to the boutique ...WHERE BOATERS' ARE BEAUTIFUL. \downarrow

Come Shop for Christmas Gifts (and pick up a boat part while you're here ... to make Lew Grimm happy too!)



GIFTS & BOAT AWAY FROM HOME DÉCOR



CLOTHING WITH A BOATING ATTITUDE

Service, Sailing & Fishing Seminars All In One Day

What will you be doing in March, before it is warm enough to be on the water full time? We decided to host a BONANZA of boating seminars at Deltaville Yachting Center, to get your boating blood pumping. COME JOIN US (register now, because our seminar room fills up fast, onna@dycboat.com 804-776-9898)

ATTEND ONE OR ALL 3 SEMINARS – LET ONNA KNOW WHICH YOU WILL ATTEND Saturday, March 25, 2017 • 9 am to 4 pm

Deltaville Yachting Center Seminar Room(behind our Service Department) Lunch Compliments of Chesapeake Yacht Sales: Onna's Famous Chicken Chili & Corn Muffins & Brownies

Call or email today to save your seat for this fun BOATING BONANZA DAY at DYC. 804-776-9898 or onna@dycboat.com

Seminar Topics

9 - 11 AM: 'SAILING SUCCESS'

9 AM: Bill Simpson, prior owner Stingray Sailing School, 'What You Need To Know To Sail Successfully'

10 AM: Jerry Latell, Ullman Sails, Inc. 'What Sails For What Boats'

11 – 11:15 AM: Richmond Sail & Power Squadron Intro to Class Offerings by Frank Timpano

11:15 AM: Lunch(compliments Chesapeake Yacht Sales)Onna's Chicken Chili,Corn Muffins & Brownies

Noon – 2 PM: 'MAINTENANCE SUGGESTIONS TO SAVE YOUR MONEY'

Noon – 1 PM: Lew Grimm, DYC/CYS Owner, 'Having Fun With Boats While Saving Money'

1 – 1:30 PM: Cori Williams, Chesapeake Yacht Sales, 'Service Matters When You Buy or Sell'

1:30 – 2 PM: Carlton Belcher, Milford Haven Marine, 'Why Detailing Your Boat is Important'

2 – 4 PM: 'FISHING FUN'

2 – 3 PM: Tackle Specialist, J & W Tackle Shop, 'What You Need To Fish'

3 – 4 PM: B.T. Smith, DYC Boatel , Fishing Encourager 'Where To Fish & When To Fish'



New Face at DYC Glad To Have James Onboard James Morris Joins DYC Service Dept.

James Morris is not a new face around Middlesex County. He has worked at Wilton Cottage

doing heavy duty landscaping for years and participates throughout the county, using his musical talents in community outreach. James came to DYC with an interest in long term employment and a desire to learn the marine trades through additional education. He has jumped in with both feet and really contributes to the DYC team. James has a 'can do' attitude and works hard every day. We know you will enjoy having him help with your boating needs. \downarrow

BE PREPARED EACH YEAR



*For additional storm prep ideas visit www.BOATUS.com/Hurricanes

JANUARY 1ST EVERY YEAR A NEW DYC STORM HAUL OUT LIST IS CREATED. TO BE ON THE 2017 STORM HAUL OUT LIST PLEASE CALL OR EMAIL LAURA POWELL 804-776-9898 or laura@ dycboat.com

> CLICK HERE TO READ DYC STORM POLICY

Boaters Love DYC Boaters' Boot Camps Sign Up Now For 2017 Two Day Training

Day One Classroom at Deltaville Yachting Center seminar room(12 boaters)

Day Two Onboard Richmond Sail & Power Squadron members vessels (small groups)

May 20 & 21 OR June 17 & 18

\$200 per student/ includes 1 yr. Sail & Power Squadron Membership + Boating Guidebooks

For Limited Time: Couples who register & attend together & share classroom materials will receive discounted rate for 2 day class. REGISTER NOW (limited to 12 per class)

For More Details or To Register: richmondboatclub@yahoo.com

Additional Information and registration form will be emailed back to you. A deposit of \$100 will be required at registration w/ balance due at time of training program. Join DYC Email List For Storm Updates





Lew Grimm, DYC/CYS owner, participates inVIMS Tidewatch and sends timely storm updates which help boaters get boats prepared ahead of rising waters and winds.



BOATERS' ONBOARD TRAINING



Course summary: Two day intensive training course covers the essentials of recreational boating- from planning and navigating a cruise to using onboard electronics, chartplotters, radar, AIS and DSC VHF radios. This program includes one full day (8 hr.) of interactive classroom instruction followed by a 2nd day of on-the- water training by experienced boaters who are members of U.S. Sail & Power Squadrons, the largest and most widely respected boater education organization. \downarrow

DYC No Mow Mariner's Meadow



SUSANNAH ROSE RUNS IN DYC MEADOW

For Boaters, Grandkids & Wild Life Visitors

To some it looks like a wild grass yard where you can read inspirational quotes on little signs...to deer it looks like 'McDonald's'....to our grand daughter, Susannah, it was a place to run....

Deltaville Yachting Center was recognized by Virginia Institute of Marine Science in 'Smart Harbors', as innovative for trying a "No Mow Meadow". We thank our boaters for their support of this effort to provide additional ground filter, area for native grasses and wild habitat.

The Southside Sentinel posted the following articlelearn about this environmental effort:



Amazing News!

You Named Us 2016 Winners & We Will Work To Prove You Right





Best of The Bay 2016



BEST

Boater's Choice Best Marina 2016

Beaders Choice 2016

Best of the Rivah 2016

Deltaville Shuttle Bus 'Osprey'

Ride Again in 2017



Boaters and locals enjoyed the Summer Shuttle Bus which ran from Memorial Day to Labor Day each weekend in 2016. The great news is that in 2017 this wonderful addition to Deltaville WILL CONTINUE! Local businesses and community groups provided financial support for this this local 1 hour loop public transportation around Deltaville, allowing riders to pay only .50 cents per ride. With 20 stops in addition to 'flag stops' wherever you needed, this service has been well used. We hope for a slightly expanded schedule in 2017, so be sure to GET ONBOARD THE 'OSPREY' DELTAVILLE SHUTTLE BUS next summer when you come to DYC.

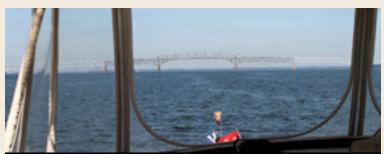
Middlesex County Boat Tax

After a year of consideration, Middlesex County Board of Supervisors decided at their October 4, 2016 meeting, not to change the current rate of personal property tax for boats permanently kept in Middlesex County (current rate = .98 x \$100 lowest accessed BUC value). Come to DYC for specific service needs, non-permanent storage or to list your boat for sale with Chesapeake Yacht Sales brokerage, with your boat in Middlesex County temporarily and specifically for these purposes, and your boat is NOT considered permanently kept here. You will not be expected to pay Middlesex personal property tax on a vessel not permanently kept in the county. Middlesex County officials are having difficulty knowing where the lost county funds would be found to support such a reduction or elimination. As owners of Deltaville Yachting Center, we are thankful for continued boaters' business for service, slips, boatel and yacht brokerage. We will continue to attend Board of Supervisor Meetings, as well as have individual meetings with each of them. We will send an email update if we have future news to report regarding the reduction or elimination of personal property tax on boats permanently kept in Middlesex County. To receive our email updates please join our email list on **www.dycboat.com**.

Thank you for loving the waters and boating environment in Deltaville.

Thank you for your continued business & support, Onna and Lew Grimm Owners/Managers Deltaville Yachting Center & Chesapeake Yacht Sales

Near & Far, DYC Loves Boaters!



BOOT CAMP BOATERS NEAR NORRIS BRIDGE, RAPPAHANNOCK RIVER



CLICK HERE FOR FISHING WEATHER

Go to www.dycboat.com 'Links' & Choose – FishWeather.com



SUNFISH CHALLENGE 2016 AT THIMBLE SHOALS LIGHT



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