

MORE NEWS STORIES INSIDE!

CHESAPEAKE YACHT SALES

ANCHOR LINE

FALL 2017/WINTER 2018



Deltaville Yachting Center & Chesapeake Yacht Sales P.O. Box 388

Deltaville, VA 23043

Phone (804) 776-9898 Fax (804) 776-6998 WWW.DYCBOAT.COM

Marina Contacts info@dycboat.com

Owners & Operators

Lew & Onna Grimm lew@dycboat.com onna@dycboat.com

Marina Administrator

Laura Powell laura@dycboat.com

Service Department

Lew Grimm lew@dycboat.com

Laura Powell laura@dycboat.com

Chesapeake Yacht Sales

Lead Yacht Broker

Cori Williams cwilliams@dycboat.com

Administrative Assistant

Tara Newman tara@dycboat.com

Hi-Dri Boatel

James Morris (804) 776-9898





Larry & Renate Provisioning 'Mystery'



Faces of Boating

Dyc Loves Boaters

Prepping for Irma aboard 'Horizon Chaser'



Rod & Linda aboard 'It's Perfect'

Holiday Hours and Dates to Remember thru 2018

9/9/17 Shoreline Clean up at DYC, Clean Va. Waterways, 11 am DYC office

9/16/17 Hampton Sunfish Challenge & Long Distance Dinghy Race www.hrsunfishchallenge.com

9/23/17 Gloucester Wine Festival, Bret & Becky's Plantation, 11am-5pm

9/26- 9/30/17 Trawlerfest -Bay Bridge MD. Lew Grimm & Cori Williams speakers

10/5-10/9/17 CYS on Catalina Dock, Annapolis Sail Boat Show, MD

10/12-10/15/17 Hampton Snowbird Rendezvous, Lew Grimm & Cori Williams speakers www.hamptonrendezvous.com

10/16-10/19/17 American Great Loop Cruisers Assoc. Fall Rendezvous, Rogersville, Al.

10/28/17 Chesapeake Yacht Sales Open House & Boat Show 9 am-4 pm

11/6/17 Winterize DYC Docks & Clubhouse

11/23/17 DYC & CYS Offices Closed-Happy Thanksgiving 11/25/17 DYC & CYS Offices Closed

12/2/17 DYC Silly Santa Sale, CYS Boat Show & Customer Appreciation 9 am-4 pm

12/23-12/31/17 DYC & CYS Closed (offices & store) Holiday Family Time

12/23/17 DYC Boatel Open

12/30-12/31/17 DYC Boatel Open

1/1/18 DYC & CYS Offices & Store Closed- New Year's Day

1/1/18- 3/31/18 DYC Boatel Closed

2/24/18 Va. Safe Boating Class/ Certificate at DYC 8:30 am - 4 pm, USCG Aux. Flotilla 62, info@dycboat.com 804-776-9898

3/24/18 Va. Safe Boating Class/ Certificate at DYC 8:30 am- 4 pm, USCG Aux. Flotilla 62, info@dycboat.com, 804-776-9898

4/1/18 DYC Boatel Opens

4/1- 4/30/18 Catalina Month at DYC- Check out a Catalina w/CYS broker & Receive FREE gift!

4/7/18 Catalina Owners Party, 7-10 pm, hosted by CYS, Must RSVP to attend onna@dycboat. com 804-776-9898

4/28-4/29/18 Basic Boaters Boot Camp @ DYC, 9 am -5 pm, Richmond U.S. Power & Sail Squadron Instructors; To register email: richmondboatclub@yahoo.com Class Size Limited.

5/19/18 Romp @ Rivah Sale, Boat Show & Customer Appreciation at DYC

5/28/18 Memorial Day – DYC & CYS Offices, Store and Boatel Open

6/23/18 Advanced Boaters
Boot Camp @ DYC, 9 am
-5 pm, Richmond U.S.
Power & Sail Squadron
Instructors; To register email:
richmondboatclub@yahoo.com
CLASS SIZE LIMITED.

7/7/18 Dvl 5 K & Kid's Fun Run

7/14/18 Chesapeake Yacht Sales Mid Day Customer Raft Up on Fishing Bay(Rain Date 7/21/18)

8/11/18 So Long Summer Sale, Boat Show & Customer Appreciation Day at DYC

9/3/18 Labor Day. Boatel Open. DYC & CYS Offices & Store Closed.



Connect with us on Facebook



2 LEVELS OF BOOT CAMP FOR 2018 AT DYC

Basic Boot Camp or Advance Boot Camp

Choose Training For Your Boating Needs

The Basic Boaters' Boot Camp • April 28-29, 2018 - 9:00 AM to 5:00 PM

Intended for the new boater and introduces you to the fundamental knowledge and skills to get you out on the water and cruising to your favorite destination. The Basic Course covers a range of essential subjects such as:





Classroom-1st Day

- Boat Handling Under Power
 - Anchoring
- VHF/DSC and Chart Plotters
- · Marine Weather and Forecasts
- Charts, Buoyage System, Navigation
 - Rules and Piloting

On the Water Class-2nd Day

- Departing the Dock or Slip
- Approaching the Dock or Slip
 - Piloting with Charts
 - Anchoring
 - VHF/DSC Operation
- Piloting with GPS/Chart Plotter

Cost: Two days of training, classroom and on the water, \$200.00 per person. Couples who attend and share training materials will pay only for one person. \$100 is required at registration and the balance due on first day of training. Current members from the Basic Course with be credited for class materials they previously received

Materials included: USPS Text, Weekend Navigator, Seminar Handouts on each subject, Charts, Maptech Chart Viewer software and Chesapeake Bay NOAA raster charts.

Also included: Full year Family USPS Membership. Navigation Tools will be provided.

To register: Email richmondboatclub@yahoo.com

CLICK HERE TO REGISTER

FOR 2018 AT DYC

2 LEVELS OF BOOT CAMP

Basic Boot Camp or Advance Boot Camp Choose Training For Your Boating Needs

The Advanced Boater's Boot Camp • June 23-24, 2018 - 9:00 AM to 5:00 PM

Intended For the boater with some experience and provides a more in depth look at the basic subjects and a practical application of those skills for planning and executing a cruise. Students will plan, plot and execute a cruise using charts and electronic navigation:







Classroom-1st Day

- · Weather, Tides and Currents Planning
 - · Electronic Navigation and AIS
 - Fundamentals of Dead Reckoning
 - Cruise Planning Exercise
 - Plot a Cruise using DR Techniques
- Determine Distances and Headings
 - Calculate ETE's and ETA's
 - Perform a Compass Fix
 - Determine Fuel Requirements

On the Water Class-2nd Day

- · Giving an Operational/Safety and Weather Briefing
 - Departing the Dock
 - Piloting the Vessel from Port
 - Navigate a Route Using Dead Reckoning
 - Execute a Compass Fix
 - Anchoring
 - Review of VHF/DSC Radio
 - Create an Electronic Route on Chart Plotter
 - Navigate a Route Using Electronic Navigation

Cost: Two days of training, classroom and on the water, \$200.00 per person. Couples who attend and share training materials will pay only for one person. \$100 is required at registration and the balance due on first day of training. Current members from the Basic Course with be credited for class materials they previously received.

Materials included: USPS Text, Weekend Navigator, Seminar Handouts on each subject, Charts, Maptech Chart Viewer software and Chesapeake Bay NOAA raster charts.

Also included: Full year Family USPS Membership. Navigation Tools will be provided.

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CLICK HERE TO REGISTER



Annapolis Sail Boat Show Chesapeake Yacht Sales on Catalina Dock

2018 Catalina 315

Fantastic Pricing includes options! \$159,608 **CLICK HERE FOR DETAILS**

2017 Catalina 425

Aggressively Priced To Sell includes options! \$299.775

CLICK HERE FOR DETAILS

We look forward to seeing your faces in Annapolis, MD for the 2017 Annapolis Sail Boat Show, October 5th through October 9th. CYS Yacht Broker, Cori Williams along with Lew and Onna Grimm will be greeting boaters and showing boats on the Catalina Dock. Check out the Catalina 315, 355, 385, 425 and 445 as you compare new sail boats. The Catalina Owners Party will be on the Catalina Dock at the end of the show day, Saturday, October 7th. Join us and celebrate the quality built sailing legacy of Catalina Yachts! 1

Trawlerfest 2017

Lew Grimm & Cori Williams To Present Topics

During the week of September 26th-30th, the 2017 Trawlerfest will be held at the Baybridge Marina, MD. There will be multiple trawlers on display along with topics of information related to cruising and maintaining a trawler. Deltaville Yachting Center &

Irawler≤test.

Chesapeake Yacht Sales is proud to help sponsor this annual event.

At 1 pm on Friday, September 29th, Lew Grimm, Owner DYC & CYS, will present the topic of

'Onboard With Lithium Ion Batteries' discussing the power options when using lithium ion batteries in a marine application. Enjoy an introduction to a more affordable, alternative power source as an alternative to lead acid batteries.

Cori Williams, CYS Yacht Broker, will present the topic of 'Boat Owner Documents & Service for Best Resale'. Cori will be stressing how focus on boat maintenance, key service items as well as understanding ownership papers will add value when you are buying or selling a vessel. Come with your questions for these two topics. \$\psi\$

Shoreline Clean Up. Recycling **DYC Loves Environmentally Wise Boaters**



LIVING SHORELINE AFTER CLEAN UP





New At Deltaville Yachting Center Improvements for Your Use



Marine Services Technician Tony Lumanog Completes Va. Apprenticeship



Anthony Lumanog has been employed by Deltaville Yachting Center since 2014. Coordinated by DYC and authorized by Va. Apprenticeship Council, Mr. Lumanog has completed the 4000 hour Marine Service Technician Apprenticeship Program, receiving his Virginia Journeyman Certification. This apprenticeship documents on the job experience combined with classroom and factory marine technical training. We proudly encourage the development and training of all DYC team members. We congratulate Tony on this well earned accomplishment! ψ

New Faces Around Marina Thankful for Professional Attitudes

DYC is thankful for the professional attitudes, training and work ethic of our 3 newest team members. We know you will welcome them aboard.



Mark Benson, DYC Marine Technician, comes to DYC with a background in electrical as well as heating and air installations. Mark came onboard with a focused 'can do' attitude and strong desire to excel in marine service.



Tara Newman, CYS & DYC Administrative Assistant, brings a background of professional organization in both the legal and banking fields. As Tara greets you by phone or at the front desk, she is prepared to help boaters get their answers.



Gordon Inge, DYC Marine Technician, has 18 years of marine service and sales experience. Gordon enjoys people and loves making boats work like they should. ↓

Chesapeake Yacht Sales Named Best Place To Buy A New Boat

CYS Customer Raft Up In July 2018

Thank you CYS Boaters! 2017 has been an exceptionally good year for boat sales at Chesapeake Yacht Sales, both new and used boat sales have increased. If you haven't met Cori Callis Williams, CYS Lead Yacht Broker, please come by and say hello....if you can catch her! Cori is always busy listing, selling and looking for boats. She will research all locations to find you the best boat for your needs.



Cori Williams works with CYS Administrative Assistant, Tara Newman, to be sure that all CYS listings are given quality promotion through

Best Place To Buy A New Boat continued

multiple venues. Laura Powell, DYC Administrator, coordinates service needs via CYS brokers to be sure that boat sales go through smoothly.



CYS sponsors 10-14 boating events each year to encourage the 'boating habit' as well as market CYS listings. Cori Williams and Tara Newman are constantly busy attending events, speaking at events, mailing goodies for events and prepping social media posts.

Be sure to MARK YOUR CALENDAR to ATTEND the July 14, 2018 CYS Customer Raft Up in Fishing Bay. We would love to have you join in the fun! Email us for details at info@dycboat.com or 804-776-9898. 1

Artisan Trail & Oyster Trail DYC Joins Both



The Middle Peninsula Artisan Trail as well as the separate Middle Peninsula Oyster Trail are both ways to spread the word about our lovely area. These trails are so new that they don't have 'offical names' yet. Many restaurants, museums, artists studios, festivals and lodging businesses will be part of these tourism based trails

Deltaville Yachting Center is happy to be a sponsor of both the Artisan and Oyster Trails. We hope to have the trail brochures available by February for your use.

Visit www.artisanscenterofVirginia.org for more details of other trails in Virginia.

Chesapeake Yacht Sales Fall Open House & Boat Show

Brats, Boats & Beer – October 28th





2017 Catalina 425 \$299,775

CLICK HERE TO GET MORE INFO 2017 CATALINA 425

2018 Catalina 315 \$159,608



CLICK HERE TO GET MORE INFO 2018 CATALINA 315

Come join us for some brats, boats and beer on Saturday, October 28th from 9 am to 4 pm at Chesapeake Yacht Sales Fall Open House.

Take a look at the 2017 Catalina 425 with all her beautiful options and also check out the 2018 Catalina 315. CYS has over 40 used boats listed for sale, many are on site at DYC and can be seen during your visit.

Since Cori Williams expects to be busy during the Fall Open House, please call ahead to prevent delays when you arrive on October 28th. It always helps to pre-schedule your specific time to see the boats you are interested in.

Come enjoy the marina, brats, boats and beer (or soda!) on what will be a fun Fall afternoon!

Follow us on Social Media and Get News Updates!







DYC & CYS Sponsor Boating Events

Our Motto - 'Fun With Boats'









Thank You For Choosing Us

Best of Bay 2017 & Best Boating Facility 2017



We thank all of you who kindly voted for our business in both the Chesapeake Bay Magazine's Best of the Bay 2017 and also Coastal Virginia Magazine's Readers' Choice 2017. It is very humbling to have boaters name us 'Best Boating' Facility'. We focus on each of you individually and have a goal to keep the marina clean and family oriented. Your opinion keeps us working harder each year. We have been helping boaters since 2001 and always trying to improve. 4



Va. Safe Boating Classes at DYC in 2018

February 24th or March 24th **GET YOUR VA. BOATING CARD**

It's the law....Virginia requires that anyone operating a motorized vessel must have their Virginia Lifetime Safe Boating Card. You can visit www.dgif.virginia.gov/boating/education to find out details.

Or you can register to come for the day at Deltaville Yachting Center on either Saturday, February 24, 2018 or Saturday, March 24, 2018. The course and test will be administered by USCG Auxiliary Flotilla 62. At completion, you will leave with your Va. Lifetime Boating Card! To encourage your attendance, Chesapeake Yacht Sales will have boats on display and provide a complimentary lunch!

DYC Seminar Room seating is limited.

To register: onna@dycboat.com or

call 804-776-9898

CLICK HERE TO REGISTER

