### CHESAPEAKE YACHT SALES

# ANCHOR LINE

SPRING/SUMMER 2018



**Deltaville Yachting Center** & Chesapeake Yacht Sales P.O. Box 388 Deltaville, VA 23043

Phone (804) 776-9898 Fax (804) 776-6998

WWW.DYCBOAT.COM

Marina Contacts info@dycboat.com

Owners & Operators

Lew & Onna Grimm lew@dycboat.com onna@dycboat.com

Marina Administrator

Laura Powell laura@dycboat.com

Service Department

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Laura Powell laura@dycboat.com

#### Chesapeake Yacht Sales

Lead Yacht Broker Cori Williams cwilliams@dycboat.com

Yacht Broker Gordon Inge gordon@dycboat.com

Administrative Assistant Kendra Yates

kendra@dycboat.com

Hi-Dri Boatel

James Morris (804) 776-9898



**Faces of Boating** 

MORE NEWS STORIES INSIDE!

**Boaters' Boot Camps** 

**Improvements at DYC** 



# Faces of Boating DYC Loves Boaters

Virginia Safe Boating Class at DYC instructors Flotilla 62, Deltaville & Flotilla 66, Matthews



Bob Smalley 'Windswept' This is Retirement?



Jim Fenn 'Integrity' Pre Launch



Abe Shearer on the 'bae', 2017 Catalina Capri 22



Tenn trunk-work shop?



### Dates to Remember thru 2018

4/1/18 DYC Boatel Opens

4/1-4/30/18 Catalina Month at DYC- Check out a Catalina w/ CYS broker & Receive FREE gift!

**4/7/18** Catalina Owners Party, 7-10 pm, hosted by CYS, Must RSVP to attend onna@dycboat. com 804-776-9898 (CATALINA FRIENDS WELCOMED!)

4/28-4/29/18 Basic Boaters Boot Camp@DYC, 9 am-5 pm, Richmond U.S. Power & Sail Squadron Instructors; To register email: richmondboatclub@yahoo.com CLASS SIZE LIMITED

5/5-5/6/18 11th Annual Deltaville Dealer Days Boat Show- Visit all 5 new boat dealerships in Deltaville to register for Cash Door Prizes. Chesapeake Yacht Sales OPEN HOUSE w/ new & used power & sail on display. **5/12/18** Deltaville Seafood Festival, www.deltavilleva.com

5/19/18 Romp @ The Rivah Boutique Sale, Boat Show & Customer Appreciation Day at DYC

5/25/18 DYC Pool Open, Memorial Day Weekend

**5/28/ 18** Memorial Day. DYC/CYS offices, store, service, boatel OPEN.

6/23/18 Free Vessel Safety Inspections by USCG Auxiliary Flotilla 62, Deltaville at Deltaville Yachting Center 9 am-1pm Register onna@dycboat.com or 804-776-9898

6/23/18 Advanced Boaters Boot Camp @DYC, 9 am-5 pm, Richmond U.S. Power & Sail Squadron Instructors; To register email: richmondboatclub@yahoo.com CLASS SIZE LIMITED

7/7/18 DVL 5 K & Kid's Fun Run info@dvlrace.com

7/14/18 Chesapeake Yacht Sales Mid Day Customer Raft Up on Fishing Bay (Rain Date 7/21/18)

**8/11/18** So Long Summer Sale, Boat Show & Customer Appreciation Day at DYC

9/3/18 Labor Day. Boatel Open. DYC & CYS offices & Store Closed.

10/4-10/8/18 United States Sail Boat Show, Annapolis, MD www.annapolisboatshows.com Chesapeake Yacht Sales on CATALINA DOCK.



# Connect with us on Facebook



# **Questions about Navigation?**

Go to www.dycboat.com "LINKS" and Choose: www.navcen.uscg.gov (Navigation Center of Excellence)

**CLICK HERE** 



# 2 LEVELS OF BOOT CAMP FOR 2018 AT DYC

## **Basic Boot Camp or Advance Boot Camp**

**Choose Training For Your Boating Needs** 

The Basic Boaters' Boot Camp • April 28-29, 2018 - 9:00 AM to 5:00 PM

Intended for the new boater and introduces you to the fundamental knowledge and skills to get you out on the water and cruising to your favorite destination. The Basic Course covers a range of essential subjects such as:







#### Classroom-1st Day

- Boat Handling Under Power
  - Anchoring
- VHF/DSC and Chart Plotters
- · Marine Weather and Forecasts
- Charts, Buoyage System, Navigation
  - Rules and Piloting

### On the Water Class-2<sup>nd</sup> Day

- Departing the Dock or Slip
- Approaching the Dock or Slip
  - Piloting with Charts
    - Anchoring
  - VHF/DSC Operation
- Piloting with GPS/Chart Plotter

Cost: Two days of training, classroom and on the water, \$200.00 per person. Couples who attend and share training materials will pay only for one person. \$100 is required at registration and the balance due on first day of training. Current members from the Basic Course with be credited for class materials they previously received

Materials included: USPS Text, Weekend Navigator, Seminar Handouts on each subject, Charts, Maptech Chart Viewer software and Chesapeake Bay NOAA raster charts.

Also included: Full year Family USPS Membership. Navigation Tools will be provided.

To register: Email richmondboatclub@yahoo.com

**CLICK HERE TO REGISTER** 

### FOR 2018 AT DYC

# **Basic Boot Camp or Advance Boot Camp Choose Training For Your Boating Needs**

2 LEVELS OF BOOT CAMP

### The Advanced Boater's Boot Camp • June 23-24, 2018 - 9:00 AM to 5:00 PM

Intended For the boater with some experience and provides a more in depth look at the basic subjects and a practical application of those skills for planning and executing a cruise. Students will plan, plot and execute a cruise using charts and electronic navigation:







### Classroom-1<sup>st</sup> Day

- · Weather, Tides and Currents Planning
  - · Electronic Navigation and AIS
  - Fundamentals of Dead Reckoning
    - Cruise Planning Exercise
  - Plot a Cruise using DR Techniques
- Determine Distances and Headings
  - Calculate ETE's and ETA's
  - Perform a Compass Fix
  - Determine Fuel Requirements

#### On the Water Class-2<sup>nd</sup> Day

- · Giving an Operational/Safety and Weather Briefing
  - Departing the Dock
  - Piloting the Vessel from Port
  - Navigate a Route Using Dead Reckoning
    - Execute a Compass Fix
      - Anchoring
    - Review of VHF/DSC Radio
  - Create an Electronic Route on Chart Plotter
  - Navigate a Route Using Electronic Navigation

**Cost:** Two days of training, classroom and on the water, \$200.00 per person. Couples who attend and share training materials will pay only for one person. \$100 is required at registration and the balance due on first day of training. Current members from the Basic Course with be credited for class materials they previously received.

Materials included: USPS Text, Weekend Navigator, Seminar Handouts on each subject, Charts, Maptech Chart Viewer software and Chesapeake Bay NOAA raster charts.

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To register: Email richmondboatclub@yahoo.com

**CLICK HERE TO REGISTER** 

# Virginia Lifetime Boating Card

It's the law...Virginia requires that anyone operating a motorized vessel must have their Virginia Lifetime Safe Boating Card. Two groups of boaters studied at DYC in February and March with the excellent instruction of USCG Auxiliary Flotilla 62, Deltaville and Flotilla 66, Matthews, were tested and received their boating cards.

Visit www.dgif.virginia.gov/boating/education for details of other classes. 1





# Chesapeake Yacht Sales Welcomes Yacht Broker, Gordon Inge



Lew & Onna Grimm, along with CYS Lead Broker, Cori Wiliams, welcome Gordon Inge as a yacht broker with Chesapeake Yacht Sales. Gordon's years as a marine service technician combined with years of boat sales, make him a real asset to boaters searching for the 'right' boat. Gordon and his wife Rita and their two children love living and playing on the water.

Gordon looks forward to helping you sell or buy a boat, so you can enjoy being on the water too!

TO SAVE TIME & MAKE THE MOST OF YOUR VISIT TO CHESAPEAKE YACHT SALES, CALL OR EMAIL AND PRE SCHEDULE YOUR APPOINTMENT TO SEE THE BOATS THAT INTEREST YOU.

# 1st Annual Catalina & ALL Boating Celebration

**Boaters Love A Party #in2catalina** 



LEW GRIMM W/BOB & DEBBIE SMALLEY, CATALINA 250

It was a cold, rainy April night in the sleepy town of Deltaville.... The Deltaville Community Association building was a warm & welcoming place to host the 1st Annual Catalina & ALL Boating Celebration. The Cornhole Tournament with \$50 gift card was won by Williams Sheets 'Blue Charm' and the Photo Contest Winners were Todd & Jennifer Lively 'Monarch', Peyton & Denise Kash 'ReihleKate' and Bob & Debbie Smalley 'Windswept'. Todd Lively also won 4 new dock lines for guessing how many hose clamps Laura Powell had in the magic service jar. The evening included power and sail lovers who relaxed and celebrated boating. See you next year for the 2nd Annual Catalina Celebration. 1



CLICK HERE WATCH VIDEO -MEET THE CYS YACHT BROKERS



### **Waiting for 2018 Results**



We thank you for all who took a moment to choose your favorite restaurants, events, marina services, etc. in Virginia and Maryland for Chesapeake Bay Magazine 2018 BEST OF THE BAY contest. Results will be published in the June 2018 issue of Chesapeake Bay Magazine. \$\display\$

# Commission Original Oil Painting



Commission an original oil painting of your yacht made from your favorite photograph. Or, arrange for a reference photograph of your boat made in harbor or under sail at sea to be used for your painting.



Many sizes from 8x10 to 18x24 inches are offered at surprisingly reasonable costs. Framing service available.

Paintings of marine memorabilia or seafaring pets also available. ↓

Contact Lew or Onna Grimm at Deltaville Yachting Center 804-776-9898 or info@dycboat.com

### What Is a Sock Burn?





Burning your socks and wearing boat shoes with NO SOCKS is a long time boating tradition. Thanks Ullman Sails in Deltaville for allowing Chesapeake Yacht Sales to help sponsor the March event. J



**CORI WILLIAMS BRAVES THE COLD HELPING AT PARTY** 



### Win Oil Painting June 7th, Drawing For Lucky Winner

In celebration of 17 years of helping boaters have fun with boats, on June 7th Lew Grimm is going to draw a lucky winner of a \$600 custom oil painting by Lew Thatcher. You commission what you would like to have marine artist, Lew Thatcher paint- your boat, boating mementos, or even a friend's boat! Typically this \$600 provides for a 15 x 15 inch Thatcher unframed oil painting. However, you can apply the \$600 to your choice of oil painting.  $\mathring{\downarrow}$ 

### 3 Easy Steps to Enter Drawing for Custom Oil Painting

(Even if you are a long time DYC contact, please complete each step)

- 1. Visit Facebook & LIKE our page Deltaville Yachting Center
- 2. Visit www.dycboat.com right side of HOMEPAGE below rolling pictures for DON'T MISS THE BOAT! And JOIN our EMAIL LIST.
- 3. Send email WITH a fun boating picture to info@dycboat.com Include your NAME, EMAIL & PHONE NUMBER on the email to qualify

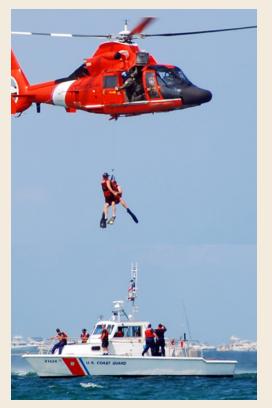




### **New Face At DYC**

Welcome aboard Charlie Ranger to the DYC/CYS team.

Marine Technician, Charlie Ranger calmly helps boaters with installations and repairs. Whether installing new electrical systems or commissioning new Catalina sail boats, Charlie is hard at work. Charlie fits well in the DYC service team and is focused on getting your boat improvements done in a timely efficient manner.  $\checkmark$ 



### **Distress Calls Onboard**

### **Look For Seamanship Course USPS 888-367-8777**

**Mayday:** highest level of emergency call, only when imminent danger of loss of life or vessel. Repeat Mayday 3 times. Be prepared to answer Coast Guard questions. Geographical position(latitude & longitude from boat GPS) or look for prominent feature ashore that you can identify w/distance & direction. Describe emergency, situation and assistance you desire. Be precise. Describe the boat – color, size, distinguishing features. Number of people onboard. Condition of the boat.

**Saying "OVER"** means you are through with information and waiting for a reply.

**Saying "OUT"** ends the expectation of additional transmissions.

**Pan-Pan:** sense of urgency without potential loss of life or vessel. Such as loss of steerage or power, or injuries without potential for death but that adversely impact the ability to safely operate the boat.

**Se'curite':** Alerts boaters that safety information is being broadcast. Navigational problem like piling loose in channel, light out on nav aid, vessel overdue in transit or severe weather moving through area. **\*** 

### **Improvements at DYC**

As always we work to improve your boating experience with updates and clean ups around the marina.

Boatel customers will love the new engine installed in the Wiggins forklift because she is a clean runner with no sooty exhaust! The boatel floor has new concrete and bump stops at boatel launch were repaired and painted.

The driveway into DYC was redone with paved gravel and the main ship's store office received several coats of fresh paint.

DYC Service Techs stayed busy all winter with service work and also found time to give the 50 Ton Travel lift some love with a service rehab and exterior paint job.

New landscape lighting, small updates to interior of main bath house and B Dock petunias ready to be planted - all add to your enjoyment of Deltaville Yachting Center.





Click Here to Watch our Buying & Selling Boats with CYS



# **COME TASTE THE GOOD LIFE** & Buy a Boat with CYS

10 am to 4 pm Saturday, May 5 & Sunday, May 6 Register for Cash Door Prizes!

Visit All 5 Dealers Participating in Dealer Days- Annapolis Yacht Sales, Chesapeake Yacht Sales, Galahad Marine Sales, Norton Yachts & S & J Yachts



#### TASTE THE GOOD LIFE

Visit Chesapeake Yacht Sales At Deltaville Yachting Center Help Us Raise \$\$ for Middlesex YMCA Summer Camp

Taste The Good Life – Boating In Deltaville New Catalinas & Used Power & Sail Boats On Display

Taste Deltaville Oysters, The Table's Homemade Pie, & J & W Beer & Wine Wayne Ruotolo on guitar & Cornhole in the DYC Boatyard Waterway Guide Flagship 'Adonia' at the DYC Dock ↓



#### MIDDLESEX COUNTY BOAT TAX ON 5+ TON VESSELS REDUCED

We are happy to report that on April 26, 2018 Middlesex County Board of Supervisors voted to reduce the Personal Property Tax on Vessels 5 Tons and greater for the 2018 budget year. We hope this Middlesex County decision is the 1<sup>st</sup> step to entirely removing this tax on our customers.

The personal property tax for boats 5+ tons was reduced to .61 per \$100 assessed vessel value, a 38% reduction from the 2017 rate of .98 per \$100 assessed vessel value.

In most cases a 5+ ton vessel is 26' or greater. Although length is not the measure, but volume.

\*Personal Property tax on boats located in Middlesex January 1st and normally kept in Middlesex- DOES NOT apply to boats in Middlesex for service or on a temporary basis.

We will continue to work with our Middlesex Board of Supervisors to educate them as to the affect of the boat tax on our customers.

Thank you to our many wonderful customers who choose Deltaville Yachting Center & Chesapeake Yacht Sales for their boating needs. Onna and Lew Grimm Owners/Managers Deltaville Yachting Center

P.O. Box 388

804-776-9898 804-776-6998(fax) Info@dycboat.com www.dycboat.com

Chesapeake Yacht Sales